

Name:	ARUN KUMAR	68
Designation:	Assistant Professor	
School:	Department of Commerce & Management Sciences	CE.
Department:	Management Sciences	
		Photo
Specialisation & Research Interests:	Marketing, Marketing Analytics, Research Analyt Methods, Advanced Marketing Research, Data A Research, Expert in SPSS, AMOS for Univariate &	nalytics, Operations
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2. ACADEMIC QUALIFICATION (in reverse Chronological order):

	Year	University / Board
Degree		
Ph.D	Pursuing	IIT(ISM) Dhanbad
МВА	2011	GBTU, Lucknow

	Year	University / Board
Degree		
B.Com(P)	2008	University of Delhi

3. ANY OTHER QUALIFICATION:

1. UGC NET JRF in MANAGEMENT (2011)

2. UGC NET in MANAGEMENT (2010)

3. DOEACC 'O' LEVEL

4. **PROFESSIONAL EXPERIENCE:**

Organisation/Institute/University	Position Held	Duration
Mahatma GANDHI CENTRAL UNIVESITY, MOTIHARI	ASSISTANT PROFESSOR	27 th October, 2016 to Till Date

5. ADMINISTRATIVE ASSIGNMENTS:

Position Held	Duration	Nature of Work

6. COURSES TAUGHT:

- 1. Marketing Management
- 2. Business Research Methods
- 3. Advanced Marketing Research
- 4. Supply Chain management
- 5. Marketing of Services
- 6. Sales and Distribution Management
- 7. Retail Management
- 8. Rural Marketing
- 9. Business Environment
- **10. Operations Research**

7. RESEARCH SUPERVISION:

A. Ph.D.:

i.	Awarded	:
ii.	Submitted	:

iii. Ongoing :

B. M.Phil.:

- i. Awarded :
- ii. Submitted :
- iii. Ongoing
- C. Non-Degree Oriented (Master's Level Dissertation):

:

i. Awarded : 20 ii. Submitted : iii. Ongoing :

8. CONTRIBUTION TO CORPORATE LIFE OF THE UNIVERSITY:

- **1.** Member of Community Engagement Programme (CEP)
- 2. Assistant Central Superintendent for University Exam
- 3. Member of Logistics Committee
- 4. Industrial Tour Coordinator
- **5. Summer Internships Coordinator**
- 6. Member of the placement cell
- 7. Special Invitee of Board of Studies for the Department of Management Sciences.
- 8. Special Invitee of Board of Studies for PhD in Department of management Sciences

9. MEMBERSHIP OF SOCIETIES / PROFESSIONAL BODIES:

10. PUBLICATIONS:

- A. BOOKS/MONOGRAPHS:
 - 1. Authored:
 - i. ii. iii.

2. Edited:

- i.
- ii.

iii.

B. PAPERS IN REFEREED/PEER REVIEWED JOURNALS:

i. Kumar, A. and Pandey, M. (2016) Indian Consumers' Beliefs, Attitudes, and Behavioral Responses towards Advertising on Social Networking Sites. *Media watch*, 7(2), 44-55 Scopus Indexed Journal

C. PAPERS IN CONFERENCES PROCEEDINGS:

- Kumar, A, and Pandey, M. (2015) Post graduate students' perceptions towards online advertising: an empirical study: proceedings of ICEBM Vol. 2,*Excellent Publishing House*,29-35 BITS, Pilani, Rajasthan, on 20th to 21th March 2015
- Kumar. A, and Pandey, M (2017). A Study on Factors Affecting Attitude and Behavioural Intention towards Social Network Advertising. *Emerald Group Publishing (India) Private Limited*, ISBN: 978-1-78635-416-7 Book of Abstracts: 2017 IIM Indore-NASMEI Summer Marketing Conference July 27-29, 2017 Indian Institute of Management Indore, pp.31-32 @ Emerald Group Publishing (India) Private Limited New Delhi
- iii.
- iv.
- v.
- 11. Patents/Copyrights /IPR (If Any)

12. INVITED TALKS:

13. RESEARCH PROJECTS (COMPLETED / ONGOING):

14. PARTICIPATION& PRESENTATIONS IN SEMINARS/SYMPOSIA/WORKSHOPS/CONFERENCES:

1. Attended Workshop on Research Methodology & Data Analysis, Organized by Department of Management Studies, IIT(ISM) ,Dhanbad, 14th -18th July 2014

2. Attended Workshop on Tools and Techniques for Data Analysis in Management Research organized by Jaypee University of Information Technology, Waknaghat, Solan (H.P) 8^{th} - 13^{th} June, 2015 held in June 8-13, 2015

15. AWARDS, FELLOWSHIPS & OTHER DISTINCTIONS:

ACADEMIC EXCELLENCE AWARD 2010

16. ANY OTHER SIGNIFICANT INFORMATION:

ARUN KUMAR

(Name of Faculty)